



Office of Purchasing and Supply Services
Facilities Administration Building
13300 Old Marlboro Pike, Room 20
Upper Marlboro, MD 20772
301-952-6560 Fax: 301-952-6605

Brenda Allen, Director

NOTICE OF CONTRACT AWARD

April 15, 2016

Visual Sound, Inc.
1642 Sulphur Springs Road
Baltimore, MD 21227
Tel: 410.737.0130
Fax: 410.737.0188
Contact Email: pnicolucci@visualsound.com

Buyer: Donna Parks
Tel: 301.952.6567
Fax: 301.952.6605
Email: donna.parks@pgcps.org

Contact Name: Patrick Nicolucci

IFB 059-15 Audio/Visual Repairs

Visual Sound, Inc. has been selected as the vendor to provide services in accordance with the above-mentioned IFB. This contract sets forth the terms and conditions and is provided for your review and acceptance. Any changes or additions made by your company must first be accepted by the Purchasing Department before the contract is valid.

The intent of this contract is to provide the Board with an expedited means of procuring supplies and/or services at the lowest cost. This contract is for the convenience of the Board and is considered by the Purchasing Department to be a "Non-Exclusive" use contract. The Board does not guarantee any usage. The Board will not be held to purchase any particular Brand, in any groups, prices or discount ranges, but reserves the right to purchase any item/items listed in the price schedule submitted.

Until the contract is signed by **Visual Sound, Inc.** and the BOARD, authorization for commence to service sites on behalf of the contract is forbidden. Please sign below and return all documents to the PURCHASING OFFICE within ten (10) business days. Failure to sign the contract award and return all required documents within the specified time, shall rule your offer null and void and, therefore, award shall be made to the next lowest responsive bidder.

INITIAL CONTRACT TERM

The initial term of the contract will be for **three (3) years**. Prices shall remain firm for the initial term of the contract. This contract is effective from **April 1, 2016 through March 31, 2019**.

OPTION TO RENEW CONTRACT

Upon satisfactory service and by mutual agreement the BOARD OF EDUCATION OF PRINCE GEORGE'S COUNTY reserves the right to renew the contract. The term of renewal shall not exceed two (2) additional one (1) year periods.

CONTRACT AWARD ESTIMATED AMOUNT

The estimated amount of award is

\$50,000.00

Visual Sound, Inc.

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THIS NOTICE OF AWARD IS NOT AN ORDER TO COMMENCE SERVICE/WORK OR TO MAKE DELIVERIES at this time. Commence service/work/deliveries only after receipt of a purchase order(s) signed by the Purchasing Agent.

ALL PURCHASE ORDERS placed throughout the terms of the contract will require delivery/service in accordance with the offered time(s).

PERFORMANCE/PAYMENT BOND (N/A)

If required the successful Respondents shall submit a performance bond, Cashier's or Certified Check in the amount of one hundred percent (100%) as determined by the BOARD and specified in the RFP, of all phases of the contract to ensure the satisfactory completion of the work for which a contract or purchase order is awarded that exceed \$100K. (Comar 21.06.07.03) The Board reserves the right to request performance bond for amount under or over \$1000.00. The performance bond shall be submitted with the return of the signed contract award **WITHIN TEN (10) BUSINESS DAYS**.

The bond, cashiers or certified check must be made in favor of the **BOARD OF EDUCATION OF PRINCE GEORGE'S COUNTY, UPPER MARLBORO, MARYLAND 20772-9983.**

LIQUIDATED DAMAGES/FAILURE TO PERFORM WORK

The successful Awardee accepts this contract with the understanding that should they fail to complete the work in an acceptable manner and in the time stated, shall be subject to the payment of liquidated damages as stated in the solicitation documents.

INSURANCE

A Certificate of Insurance, made in favor of the Board of Education of Prince George's County, Upper Marlboro, Maryland 20772-9983, must be submitted to the PURCHASING OFFICE with the returned signed NOTICE OF AWARD within ten (10) business days. The certificate should reference the Solicitation Number as shown herein. It will be the responsibility of the contractor to ensure that a current Certificate of Insurance is on file in the Purchasing Office during the entire period of the contract.

This notice of award, plus the solicitation and any pertinent documents will constitute the entire contract after acceptance by your firm and the BOARD. Please refer to the IFB 059-15 for all applicable terms and conditions.

ACCEPTED BY:

FOR THE FIRM:

FOR THE BOARD OF EDUCATION:

Karen L. Bogosian 4/21/16
SIGNATURE DATE

Brenda Allen 5/19/16
SIGNATURE DATE

KAREN L. BOGOSIAN
NAME

Brenda Allen
NAME:

PRESIDENT / CEO
TITLE

Director, Purchasing & Supply Services
TITLE

VISUAL SOUND
FIRM

FOR THE BOARD OF EDUCATION
OF PRINCE GEORGE'S COUNTY
UPPER MARLBORO, MARYLAND 20772-998

CONTRACT PRICING

Item Description	Contracted Discount
Anchor -- Liberty	22%
Buhl Industries, Inc.	35%
Charles Beseler Company (Dalite)	17%
Califone International, Inc.	25%
Dukane Corporation	25%
Elmo Manufacturing Corporation	20%
Liberty (Portable P.A. Systems)	20%
Magnavox	20%
Panasonic	15%
Samsung	20%
Sharp	20%

Visual Sound, Inc. is required to provide latest pricing catalog with the signed Notice of Award